

 \sim a subsidiary of the Independent Insurance Agents and Brokers of Arizona \sim

E&O: Roadmap to Policy Analysis Seminar

FREE Member Benefit Seminar for all IIAB of Arizona members and their employees.

This course is designed to guide experienced professionals step by step through the process of reading policy language, applying a basic coverage analysis to look for possible gaps in coverage, and understanding advanced coverage issues. It will explain what to look for in terms of wording, punctuation, and formatting, including negative and positive implications of specific wording. In addition, the course will address E&O loss control issues and help the agency look at ways to obtain and retain business.

NOTE: To all our member agents that hold a Westport or Fireman's Fund Policy through us – this seminar could qualify you for a discount on your premium. It also can qualify you for **six** free Continuing Education Credits. For attendance requirements, please contact the E&O Department at (602) 956-1851.

| TIME: | 8:30 am – 3:30 pm | | INSTRUCTOR: | Joni Fairbrother, C | IC, RPLU | |
|---|---|---|------------------------------------|---|-----------------------|-----------------|
| COST: | FREE to all IIAB of Arizona \$100.00 for all Non-IIABAZ | | | r 6 hours of Arizon Education Credit. | | |
| DATE AND LOCATION: February 22, 2017 (Make-up date for 1/24/17) | | | Abracadabra Resi (520) 323-3261 | toration – 4814 North | n Shamrock Place – Ti | ucson, AZ 85705 |
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| First Nar | ne: | M.I | Last Name: | | | |
| Are you taking this seminar for C.E. credit? | | | | Designations: | | |
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CANCELLATION POLICY: For members: If you enroll and attend, or if you register, then cancel before the <u>seven (7) business days</u> prior to the seminar, your card will not be charged. If you cancel and do not send someone in your place within the <u>seven (7) business days</u> prior to the seminar, IIABAZ will charge your credit card \$100. If you are a no-show, IIABAZ will charge your credit card \$100. For non-members: Full refund if written notification is received seven (7) business days prior to the seminar. Cancellations received after that date will incur a \$100 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event.