

INSTRUCTOR:

Lanny L. Hair, CIC, ARM, AAI, RPLU

## **Insurance Training and Education Center, Inc.'s ~ 2017 Education Schedule**~ a subsidiary of the Independent Insurance Agents and Brokers of Arizona ~

## Ethical Decision Making - III and The Dumb Things We Do - I

## FREE Member Benefit Seminar for all IIABAZ members.

In our first hour, we will examine the basics of High Ethical Standards and the three things to consider when making ethical decisions: Rules-Based, Situation-Based and People-Based Decisions. We all make mistakes in our understanding, advice and actions when it comes to insuring the public. These coverage and procedural mistakes become problematic when they adversely impact consumers and businesses, leading to inadequately covered losses and all too often, litigation. This program for hours two and three taps into a file we've accumulated over the past decade of over 500 real-life incidents that imperiled the financial condition of consumers and businesses.

NOTE: Unless you are exempt from CE, you are required to take 6 hours of Ethics CE if your current licensing period began after January 1, 2014. Please be sure keep track of your Ethics credits and be sure you are not duplicating any seminars. Please read and understand the highlighted areas below.

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	otober 19, 2017 from 1:00 PM to 4:00 PM at 20, 323-3261	Abracadabra Restoration –	4814 North Shamrock Place – Tucson, AZ 85705	
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**CANCELLATION POLICY: For members:** If you enroll and attend, or if you register, then cancel before the <u>seven (7) business days</u> prior to the seminar, your card will not be charged. If you cancel and do not send someone in your place within the <u>seven (7) business days</u> prior to the seminar, IIABAZ will charge your credit card \$100. If you are a no-show, IIABAZ will charge your credit card \$100. For non-members: Full refund if written notification is received seven (7) business days prior to the seminar. Cancellations received after that date will incur a \$100 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event.

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