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2007 BULLETINS

Bulletin # 21

DATE: April 2007

TO: IIAB of Arizona Members
IIAB of Arizona Associate Members

FROM: Lanny L. Hair, CIC, RPLU, ARM, AAI
Executive Vice President

RE: Attached Article DEFINITION OF OCCURRENCE by Arizona Courts Construction Defect

At least once a month our office receives a member inquiry seeking insight as to “what constitutes an occurrence” with respects to property damage for a construction defect claim.

Until now, that has been an extremely difficult answer to provide as irrespective of what the policy may say, the ultimate “decision” of what constitutes and occurrence is the Courts.

To complicate matters more, various courts have rendered decisions that are not uniform. Without a specific Arizona case reflecting an ARIZONA ruling we could only speculate and hope that that speculation was accurate.

We no longer need to guess how the Arizona Court of Appeals will rule on this issue.

Enclosed is a copy of an article written by Gary Linder from the law firm of Jones, Skelton & Hochuli outlining a recent Arizona Division One Court of Appeals decision on “Lennar v. Auto Owners Ins. Co” which is specific on the issue of the definition of an “occurrence”.

We would like to thank Mr. Linder, as well as the law firm of Jones, Skelton & Hochuli, for allowing us to reproduce this information for your use.

As Mr. Linder points out in his article, it will take some time to determine how this decision will impact construction defect claims in Arizona, however, this case will provide some degree of certainty as to how the Arizona courts will rule on this issue.

Thank you for allowing YOUR association to be of assistance.

ATTACHMENT – Article from Gary Linder / Jones, Skelton & Hochuli

NEW COURT OF APPEALS RULING

By Gary Linder

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(This article originally appeared in the Spring 2007 edition of the Jones, Skelton & Hochuli Construction Law Reporter publication)

Coverage issues exist in nearly every construction defect case. Increasingly, there are as many coverage attorneys at mediations as there are defense attorneys. In January, Division One of the Arizona Court of Appeals handed down an opinion that may impact future rulings by trial courts regarding insurers' obligations to defend in construction defect lawsuits.

In *Lennar v. Auto Owners Ins. Co.*, 1 CA-CV 03-0451, the developer, Lennar, appealed the trial Court's judgment in favor of various insurers of Lennar. The facts of the *Lennar* case are typical of many mass development lawsuits. Lennar was the general contractor on a development called Pinnacle Hill. Shortly after the first homes in the development were completed, the homeowners began to complain of problems with their homes, including drywall cracking. In 1998, a group of homeowners sued Lennar, claiming that their homes had been built on expansive soils. The lawsuit alleged breach of contract, negligence and consumer fraud.

Lennar tendered its defense to its direct insurance carriers and to the insurance carriers of various subcontractors that had added Lennar as an additional insured on their liability policies. Lennar and Plaintiffs disclosed expert opinions that stated that the defects in the subject homes were most likely the result of defective and negligent work by various subcontractors, rather than expansive soils. Ultimately, none of the relevant insurance carriers provided Lennar a defense in the Pinnacle Hill lawsuit. Lennar and the various carriers engaged in a complicated round of pleadings, including declaratory actions and cross claims.

Each insurance carrier filed a motion for summary judgment alleging that it had had no duty to defend Lennar. Essentially, the carriers successfully argued that no duty to defend existed because no "occurrence" had taken place, and that even if an "occurrence" had taken place, the "occurrence" had taken place before the coverage period.

It is important to note that the *Lennar* decision contains many holdings that may have significance. This article will only address the Court's definition of "occurrence" in the context of what may give rise to coverage.

The policies in question contained standard language regarding "occurrence", by providing coverage for "those sums that [Lennar] becomes legally obligated to pay as damages because of ... "property damage" to which this insurance applies." The insurance applies to ..."property damage" only if (1) the ... property damaged caused by an "occurrence".

Essentially, all policies in the case defined an "occurrence" as "an accident, including continuous or repeated exposure to substantially the same general harmful conditions." The insurers argued that a negligent construction claim did not trigger their duty to defend because: (1) faulty workmanship cannot constitute an occurrence under Arizona law; (2) the natural consequences of faulty workmanship cannot constitute an occurrence; (3) the workmanship, whether faulty or not, does not constitute an occurrence because an occurrence must be an accident and the subcontractors intended to accomplish the work in the way that they did; (4) the complaint did not allege negligence in the work of specific subcontractors sufficient to create a duty for insurers of that subcontractor's scope of work to provide a defense, and (5) if there were "occurrences," they happened before some or all of the policies were in effect.

The Court appears to have reject essentially all five of these arguments. First, the Court found that while faulty construction does not constitute an occurrence, damage to the property resulting from faulty work may constitute an occurrence. The insurers argued that *United States Fidelity v. Advance Roofing* (App. 1989), supported their position because that decision states that faulty workmanship, standing alone, cannot constitute an occurrence as defined in a CGL policy. The *Lennar* Court rejected this argument because the court in *Advance Roof* roofing drew a distinction between faulty workmanship standing alone and faulty workmanship that causes damage to property.

The *Lennar* Court's interpretation of *Advance Roofing* is not really a new concept. The bottom line is that if a plaintiff claims faulty work alone, and claims property damage resulted from the faulty work, Arizona Courts will require the insurer to defend.

Next, the Court found that the policy language covers the natural consequences of negligent construction. The insurers argued that damage resulting from faulty work does not constitute an occurrence under the policy because such damage is the natural consequence of the negligent construction and thus, cannot be an occurrence separate from that faulty construction.

The Court found the insurers' argument to be contrary to the plain language of the policies. The Court held that negligent construction could be an "accident" as defined by the policy. The insurers took the position that any defective construction must arise from an intentional act. However, the Court found that even if workers do what they intended to do when performing specific acts of construction, that does not establish, should the work turn out to be faulty, that the subcontractor intended to provide faulty work. Accordingly, damage from an "accident" constitutes an "occurrence".

Time will tell if the *Lennar* decision will have a major impact on construction defect cases in Arizona. At a minimum, the *Lennar* decision provides clarity on exactly how an "occurrence" is defined in the context of a construction defect case.

LENNAR V. AUTO OWNERS: DID ARIZONA ADOPT THE CONTINUOUS TRIGGER IN CONSTRUCTION DEFECT LITIGATION?

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(This article originally appeared in the Summer 2007 edition of the Jones, Skelton & Hochuli Construction Law Reporter publication)

This article is a continuation of our evaluation of the Courts recent *Lennar* decision. As you may recall, our first article was limited to the Court of Appeals holding regarding what constitutes an “occurrence” for coverage purposes, and the application of the “your work” exclusion. This article will address the Court’s holdings regarding how Arizona Courts will decide how coverage is triggered.

On a prefatory note, three petitions for review have been filed in the Supreme Court concerning *Lennar*. Therefore, it remains to be seen if all of the holdings contained in the Court of Appeals decision will remain.

For those not familiar with the facts of *Lennar*, I would like to provide you with a brief factual summary of the case. Lennar was the developer of a subdivision called Pinnacle Hill, which consisted of 105 homes. Lennar performed no actual construction, rather, it hired subcontractors to design and build the subject homes. The homes were constructed between 1993 to 1995. In 1998, two homeowners sued Lennar alleging breach of implied warranty, breach of contract, negligent misrepresentation, consumer fraud, and negligence.

Lennar had a total of seven carriers. The carriers included two direct carriers, one excess carrier, and four carriers that wrote policies naming Lennar as an additional insured. The two direct carriers denied coverage and filed declaratory actions against Lennar, claiming none of the carriers had a duty to defend Lennar against construction defect claims.

The Court’s decision on whether an “occurrence” had taken place that would trigger coverage was discussed in our prior article. The Court found that an “occurrence” had taken place. The insurers for the subcontractors argued that even if an “occurrence” had taken place, the occurrence took place before the periods in which some or all of the policies at issue provided coverage to Lennar.

It appears that it was an undisputed fact that the Pinnacle Hill homes began to show signs of construction defects and resultant damage a short period of time after they were completed. Accordingly, the subcontractors’ insurers argued that all of the property damage should be deemed by the Court to have “occurred” during the period of the policy in force on the date of the first manifestation of the defect.

Courts in the United States have generally adopted one of three theories for deciding whether coverage is triggered during a particular policy period. The theories are "the manifestation theory", "the exposure theory", and "the continuous trigger theory".

Courts applying the "manifestation theory" hold that injury or damage can only be discovered once, and therefore, only the insurance policy in force at the time of discovery will provide coverage. Courts applying the "exposure theory" hold that the policy in force at the time the injured property was exposed to the harm provides coverage. In other words, if the exposure extends over into multiple policy periods, every policy in force during the exposure period would provide coverage.

The "continuous trigger" theory is the broadest approach taken by Courts. This theory will find coverage under all policies that are in effect 1) at the time of the initial exposure, 2) during any subsequent period of continuing exposure, or 3) at the time of the manifestation of the damage. It is important to understand that under the "continuous trigger" doctrine, carriers are required to defend if any one of the three factors are met.

Coverage attorneys and plaintiffs' attorneys disagree regarding whether the *Lennar* decision actually adopted the "continuous trigger" theory. One thing is for certain, Court of Appeals rejected the subcontractors' insurers' argument that certain policies were not trigger because the "occurrence" had initially arisen prior to their policy period. The Court stated:

In sum, to the extent property damage occurs during the policy period for which Lennar is a named insured on a policy purchased by one of its subcontractors, it is entitled to coverage for qualifying occurrences during that policy period, and thus to a defense on a complaint of such claims. The question of how much damage, if any, was actually sustained during any given policy period and how much, if any, of that damage was attributable to the subcontractors is a question of allocation for the trial court to determine.

The Court's holding as stated above can be interpreted in a number of ways. As such, it is not surprising that attorneys disagree over the meaning of the holding. Clearly, the Court held that if there is a claim of damage occurring during a particular policy period, the carrier for that period is obligated to provide a defense. However, the Court then set out a system that could prove very complicated in the context of how the financial responsibility of particular carriers will be determined.

In construction defect cases, juries are not required to determine when a particular defect arose. Even more difficult, if not impossible, will be for a jury to decide how much damage occurred during a particular policy period. Worse yet, the *Lennar* Court would require a jury to place a value on the cost to repair those defects that caused damage during a particular time period.

The holding quoted above is essentially impossible to apply in the real world. Furthermore, the decision will likely result in more involvement by insurers and coverage

attorneys during the underlying litigation. In order to actually have a jury decide how much damage is attributable to a particular policy period, the insurers will need to bring in their own separate experts. Counsel for the contractor would have no reason to advocate for a particular time period. In fact, doing so in certain circumstances could actually harm the insured.

In reading the decision as a whole, it appears the *Lennar* Court did apply the "continuous trigger" doctrine. However, it remains to be seen if the decision is actually new law as many insurance carriers already treated Arizona as a "continuous trigger" jurisdiction. Typically, the analysis of allocation of defense costs and settlement dollars was determined by a simple mathematical time on risk calculation. In *Lennar*, the Court holds that the allocation will be decided by the jury. In our opinion, the *Lennar* decision will have to be clarified by the Supreme Court or in subsequent Court of Appeal decisions.

IN THE COURT OF APPEALS
STATE OF ARIZONA
DIVISION ONE

LENNAR CORPORATION, a Delaware) 1 CA-CV 03-0451
corporation; LENNAR HOMES OF) 1 CA-CV 03-0593
ARIZONA, INC., an Arizona) 1 CA-CV 03-0715
corporation; LENNAR COMMUNITIES) 1 CA-CV 03-0804
DEVELOPMENT, INC., a Delaware) 1 CA-CV 04-0327
corporation,) (Consolidated)

Defendants, Counterclaimants,) DEPARTMENT D
Cross Claimants, Third Party)
Plaintiffs, Appellants,) **OPINION**

v.) **FILED 1/23/07**

AUTO-OWNERS INSURANCE COMPANY, a)
corporation,)
Third Party Defendant,)
Cross Claim Defendant-Appellee.)

UNITED STATES FIRE INSURANCE)
COMPANY,)
Defendant, Crossdefendant,)
Counterdefendant-Appellee,)

v.)

LENNAR CORPORATION, a Delaware)
corporation; LENNAR HOMES OF)
ARIZONA, INC., an Arizona)
corporation; LENNAR COMMUNITIES)
DEVELOPMENT, INC., a Delaware)
corporation,)
Defendants, Crossclaimants,)
Third Party Plaintiffs-)
Appellants.)

TRANSAMERICA INSURANCE COMPANY)
n/k/a TIG INSURANCE COMPANY;)
UNITED STATES FIDELITY &)
GUARANTY COMPANY,)

Plaintiffs,)
Counterdefendants-Appellees,)

v.)

LENNAR CORPORATION, a Delaware)
Corporation; LENNAR HOMES OF)
ARIZONA, INC., and Arizona)
Corporation; LENNAR COMMUNITIES)
DEVELOPMENT, INC., a Delaware)
Corporation,)

Defendants,)
Counterclaimants-Appellants.)

LENNAR CORPORATION, a Delaware)
corporation; LENNAR HOMES OF)
ARIZONA, INC., an Arizona)
corporation; LENNAR COMMUNITIES)
DEVELOPMENT, INC., a Delaware)
corporation,)

Third Party Plaintiffs,)
Crossclaimants-Appellants,)

v.)

UNITED NATIONAL INSURANCE)
COMPANY,)

Third Party Defendant,)
Cross Claim Defendant-Appellee.)

LENNAR CORPORATION, a Delaware)
corporation; LENNAR HOMES OF)
ARIZONA, INC., an Arizona)
corporation; LENNAR COMMUNITIES)
DEVELOPMENT, INC., a Delaware)
corporation,)

Defendants, Counterclaimants,)
 Crossclaimants, Third-Party)
 Plaintiffs-Appellants/Cross)
 Appellees,)
)
 v.)
)
 FIDELITY and GUARANTY INSURANCE)
 COMPANY; and ST. PAUL FIRE &)
 MARINE INSURANCE COMPANY,)
)
 Defendants-Appellees/)
 Cross Appellants.)
 _____)

Appeal from the Superior Court in Maricopa County

Cause No. CV00-018645

The Honorable Michael J. O'Melia, Judge (Deceased)

AFFIRMED IN PART; REVERSED IN PART; REMANDED

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S N O W, Judge

¶1 Lennar Corporation, Lennar Homes of Arizona, Inc., and Lennar Communities Development, Inc. (collectively "Lennar") bring this consolidated appeal from the trial court's summary judgment to various insurers in a declaratory judgment action. In the judgments, the trial court determined that the insurers had no obligation to defend Lennar in a suit brought against it by homeowners in its Pinnacle Hill Development. Because we

determine that Lennar was not a named insured on the policy that United National Insurance Company ("UNIC") issued to Wheeler Construction ("Wheeler"), we affirm the trial court's summary judgment as to UNIC on that policy. For all other insurers, we determine that the operative Pinnacle Hill complaint, in conjunction with the affidavits and other information set forth by Lennar, sufficiently alleges an "occurrence" that may give rise to coverage under the insurance policies. We thus reverse and remand the judgments entered on those policies and remand for further proceedings consistent with this opinion.

FACTUAL AND PROCEDURAL HISTORY

¶2 Lennar is a residential home developer. It oversaw the development of 105 homes in the Pinnacle Hill residential development in Glendale, Arizona. Lennar did not actually perform any of the construction at Pinnacle Hill. Rather, it subcontracted with various companies to perform the actual construction. Before construction began, Lennar hired a firm to perform a geotechnical evaluation of the soils. That firm's report indicated that the soils were subject to expansion and settlement if exposed to excessive moisture. Lennar eventually submitted an application to the Arizona Department of Real Estate stating that the soils were not subject to expansion, and the department issued a public report reflecting that information. Construction of the homes went forward, and the homes were completed between December 1993 and September 1995.

¶3 In December 1993, homeowners began complaining to Lennar of various problems in their homes, including drywall

cracking. Lennar performed "investigative repairs." On September 8, 1998, Lennar homeowners Christopher and Robin Cioffi sued Lennar, alleging breach of implied warranty, breach of contract, negligent misrepresentation, consumer fraud and negligence. The negligence count alleged that Lennar "negligently oversaw and supervised the construction of the Residence and/or negligently constructed the Residence by causing it to be constructed on expansive soil." The complaint alleged property damage including wall cracks, tile grout cracks and separation, baseboard separation and sticking doors.¹ After being served with the complaint, Lennar tendered the defense of the suit to the insurers from which it had obtained general liability policies.²

¶4 In January 1999, the Pinnacle Hill plaintiffs amended their complaint and alleged that Lennar had promised to "construct the Residence, including the underlying real property

¹ Between September 1998 and May 1999, several additional homeowners filed complaints that were consolidated into this lawsuit in May of 1999 by the Second Amended Complaint. Additional lawsuits were also filed between December 2000 and March 2001. We hereafter refer to these lawsuits collectively as "the Pinnacle Hill lawsuit."

² Parties to this appeal from which Lennar purchased policies include TIG Insurance Company ("TIG"), United States Fidelity & Guaranty Company ("USF&G") and United States Fire Insurance Company ("U.S. Fire"). TIG issued commercial general liability ("CGL") insurance policies to Lennar for the policy periods from June 1, 1993 through June 1, 1995. USF&G issued an excess liability policy to Lennar for the policy period from June 1, 1995 through June 1, 1996. U.S. Fire issued a CGL policy to Lennar for the policy period June 1, 1996 through June 1, 1997. These policies each have a self-insured retention of \$250,000.

which is part of the Residence, in a good and workmanlike manner in substantial accord with the plans and specifications on file." It amended the negligence count to allege that Lennar "negligently constructed the Residence, including the underlying real property which is part of the Residence." The amended complaint also added causes of action for fraud, fraudulent concealment, negligence per se and liability of a parent corporation. After the amended complaint was filed, Lennar also tendered the defense of the suit to its subcontractors' insurers, alleging that because it was an additional insured under those subcontractors' policies, the subcontractors' insurers were obliged to provide it a defense.³ The negligence allegations in the Second Amended Complaint, which is the complaint at issue, are essentially the same allegations as those included in the First Amended Complaint.

¶15 Additionally, at approximately this time, Lennar hired Roel Consulting Group to investigate the problems at Pinnacle Hill, determine the cause of the property damage and implement a remediation plan to prevent further damage to the homes. After inspection and testing, Roel and its consultants concluded that

³ Parties to this appeal that provided policies to Lennar's subcontractors at material times include UNIC, Fidelity Guarantee Insurance Company ("FGIC") and Auto-Owners Insurance Company ("Auto-Owners"). Fidelity and Guaranty Insurance Underwriters ("FGIU") is not a named party, but it provided an insurance policy, on which Lennar is an additional insured, to Metro Drywall, one of Lennar's subcontractors. Lennar asserts that FGIC may be the appropriate party to defend claims brought against FGIU's policy.

the primary cause of damage to the Pinnacle Hill homes was deficient work by various subcontractors. Of relevance to this appeal, it concluded that Wheeler, the rough grader, failed to properly compact fill soil, provide adequate draining and build non-expansive building pads. It further concluded that Morrison, the framing subcontractor, inadequately secured the exterior walls, improperly fastened the interior walls, and failed to install adequate backing for the stucco and drywall, and that Metro Drywall, the drywall subcontractor, failed to attach the drywall to an adequate backing and concealed the deficiencies of other subcontractors' work.⁴

¶6 In October 1999, the Pinnacle Hill plaintiffs disclosed that they had retained an expert, Randy Marwig, who had evaluated the soils at Pinnacle Hill and discovered that the soils were expansive. One month later, Marwig acknowledged in his deposition that his initial report, in which he had attributed the property damage to soil subsidence, had assumed that the homes were constructed in accordance with the plans and specifications. Marwig further stated that he now believed that not to be the case and that this could potentially cause him to reassess whether the problems were "the result of expansive soil movements or the result of construction deficiencies or

⁴ Wheeler had an occurrence policy issued by UNIC for the period from July 1, 1994 to July 1, 1995, and an occurrence policy issued by FGIC for the period from July 1, 1998 to July 1, 1999. Morrison had an occurrence policy issued by Auto-Owners effective from February 5, 1999 to February 5, 2000, and Metro Drywall was insured by FGIU from July 1, 1998 to July 1, 2000.

structural inadequacies" He explicitly stated that there may be "specific deficiencies which may be either made worse or created by the construction deficiencies . . . even in the absence of soil movement."

¶7 In March and April 2000, Lennar arranged meetings between its attorneys and the various insurers. In the meetings Lennar detailed the nature and extent of the damages to the homes and presented the results of the Roel investigation.⁵ Lennar's experts also explained their view of how and why the subcontractors were at fault for the damages to the homes and that consequently the insurers were obligated to defend and indemnify Lennar. Lennar subsequently wrote a letter to the insurers reiterating this information. Additionally, it provided the insurers with copies of Marwig's deposition testimony, which, Lennar contends, indicates his agreement that the subcontractors' negligence could have caused or contributed to the damages.

¶8 Although none of the insurers provided Lennar with a defense to the Pinnacle Hill lawsuit, two insurers filed a declaratory relief action to determine whether they had a duty to defend Lennar and whether other insurers had a similar obligation. In addition to its answer, Lennar filed counter-claims, cross-claims and a third-party complaint in which it alleged breach of contract and tortious bad faith against each

⁵ Lennar invited Auto-Owners, the insurer of Morrison as of February 1999, to attend both meetings, but Auto-Owners declined the invitation.

insurer for refusing to provide a defense. The trial court subsequently bifurcated the bad faith issues from the duty to defend issues and stayed all discovery and disclosures relating to bad faith.

¶9 Over the course of several months, each insurer filed a motion for summary judgment alleging at a minimum that it had no duty to defend Lennar against the Pinnacle Hill lawsuit. The trial court ultimately granted summary judgment in favor of each insurer as to all claims, including the bifurcated bad faith issues.⁶

¶10 Lennar timely appealed each judgment with the exception of the judgment entered in favor of FGIC and St. Paul Fire & Marine Insurance Company ("St. Paul"). Lennar moved to vacate and reenter that judgment under Arizona Rule of Civil Procedure 60(c) so that it could timely appeal the FGIC judgment in conjunction with the others. The trial court granted the motion and reentered the judgment. Lennar timely appealed from the second judgment, and FGIC timely cross-appealed, arguing the court erred in granting the Rule 60(c) relief. We have jurisdiction pursuant to Arizona Revised Statutes ("A.R.S.") section 12-2101(B) (2003).

ANALYSIS

¶11 During the course of these proceedings, Lennar has settled all of the Pinnacle Hill claims with the underlying

⁶ In light of the summary judgments entered against it, Lennar stipulated to the entry of judgment in favor of U.S. Fire.

plaintiffs. The question remains, however, whether the insurers had a duty to defend Lennar in the Pinnacle Hill lawsuit. The scope of the duty to defend under an insurance policy can be broader than the scope of the duty to indemnify. The "insurance policy language controls the scope and extent of an insurer's duty to defend." *Cal. Cas. Ins. Co. v. State Farm Mut. Auto. Ins. Co.*, 185 Ariz. 165, 168, 913 P.2d 505, 508 (App. 1996). In relevant part, the policies at issue essentially provide that the insurers "will have the right and duty to defend the insured against any 'suit' seeking damages" to which the insurance coverage applies.⁷ Pursuant to such language, the insurer would have the duty to defend a suit alleging facts that, if true, would give rise to coverage, even though there would ultimately be no obligation to indemnify if the facts giving rise to coverage were not established. Thus, pursuant to such policy language, the obligation to defend a suit may be broader than the obligation to indemnify.

¶12 Whether the insurers had a duty to defend the Pinnacle Hill lawsuit is determined by the allegations made against Lennar by the Pinnacle Hill plaintiffs. If the plaintiffs'

⁷ In its brief, U.S. Fire raises the policy language found in the self-insured endorsement to its policy that disclaimed any duty to defend. The brief contains no argument that the endorsement precludes a duty to defend, and at oral argument U.S. Fire made clear that at this point it does not rely on the text of the endorsement as a basis for affirming the trial court's summary judgment. Because this issue is not before us, we do not address it. See *Nat'l Broker Assocs., Inc. v. Marlyn Nutraceuticals, Inc.*, 211 Ariz. 210, 217, ¶ 30, 119 P.3d 477, 483 (App. 2005).

allegations implicate any insurance coverage on which Lennar is a named insured, then the insurers owe a duty to defend Lennar. *W. Cas. & Sur. Co. v. Int'l Spas of Ariz., Inc.*, 130 Ariz. 76, 80, 634 P.2d 3, 7 (App. 1981).

¶13 The policies at issue essentially provide coverage to Lennar for "those sums that [Lennar] becomes legally obligated to pay as damages because of . . . 'property damage' to which this insurance applies." The insurance applies to . . . 'property damage' "only if: (1) The . . . 'property damage' is caused by an 'occurrence' that takes place in the 'coverage territory;' and (2) The . . . 'property damage' occurs during the policy period."⁸

¶14 While the insurers do not deny that the Pinnacle Hill lawsuit contains a negligence count, they first argue that, for a number of different reasons, the complaint does not sufficiently allege an occurrence to implicate their coverage. They also argue that even assuming the complaint alleges an occurrence, the occurrence preceded the coverage period of the policies at issue. Finally, they allege various other reasons why Lennar was not entitled to a defense here. We address these contentions in turn.

⁸ The language of the insuring clause in the UNIC policy issued to Wheeler differs slightly but not materially: "The company will pay on behalf of the insured all sums which the insured shall become legally obligated to pay as damages because of . . . property damage to which this insurance applies, caused by an occurrence."

A. Occurrence.

¶15 Virtually all policies at issue define an "occurrence" as "an accident, including continuous or repeated exposure to substantially the same general harmful conditions."⁹ The initial Pinnacle Hill complaint seemed to have as its principal focus Lennar's construction of Pinnacle Hill on expansive soil as opposed to other flaws in construction of Pinnacle Hill. Thereafter, however, by amendment, the Pinnacle Hill plaintiffs expanded the scope of the negligent construction count in their complaint. Lennar does not contend that all counts such as the counts for fraud and breach of warranty in the amended complaint allege an "occurrence" covered by the policies. It does assert, however, that at least the negligent construction count alleges facts covered by the various CGL policies. In Arizona, "if any claim alleged in the complaint is within the policy's coverage, the insurer has a duty to defend the entire suit, because it is impossible to determine the basis upon which the plaintiff will recover (if any) until the action is completed." *W. Cas. & Sur.*, 130 Ariz. at 79, 634 P.2d at 6; see also *Scottsdale Ins.*

⁹ The UNIC policy defines "occurrence" slightly differently from the rest of the insurance policies as "an accident, including continuous or repeated exposure to conditions, which results in bodily injury or property damage neither expected nor intended from the standpoint of the insured." No party to this appeal argues that this different language has any effect on the arguments made by the parties.

Co. v. Van Nguyen, 158 Ariz. 476, 477-78, 763 P.2d 540, 541-42 (App. 1988) (an uncovered, concurrent cause of harm does not defeat coverage if there is a separate, covered cause of harm).

¶16 The insurers, however, argue that even the negligent construction count does not trigger their duty to defend because: (1) faulty workmanship cannot constitute an occurrence under Arizona law; (2) the natural consequences of faulty workmanship cannot constitute an occurrence; (3) the workmanship, whether faulty or not, does not constitute an occurrence because an occurrence must be an accident and the subcontractors intended to accomplish the work in the way that they did; (4) the complaint did not allege negligence in the work of specific subcontractors sufficient to create a duty for insurers of that subcontractor's scope of work to provide a defense to Lennar; and (5) if there were "occurrences," they happened before some or all of the policies were in effect.

1. While Faulty Construction Does Not Constitute an Occurrence, Damage to the Property Resulting From Faulty Work May Constitute an Occurrence.

¶17 All of the insurers argue that even if the subcontractors' work was faulty, Arizona law specifies that "faulty workmanship, standing alone, cannot constitute an occurrence as defined in [a CGL] policy, nor would the cost of repairing the defect constitute property damages." *United States Fid. & Guar. Corp. v. Advance Roofing & Supply Co.*, 163

Ariz. 476, 482, 788 P.2d 1227, 1233 (App. 1989). They are correct that the court in *Advance Roofing* so holds. Nevertheless, the court in *Advance Roofing* itself draws a distinction between faulty workmanship standing alone and faulty workmanship that causes damage to property.

¶18 In *Advance Roofing*, a roofing company performed faulty work for a homeowners' association. 163 Ariz. at 477-78, 788 P.2d at 1228-29. The association filed suit alleging that "[t]he work . . . performed . . . was not completed in accordance with the contract requirements and was not performed in a good and workmanlike manner." *Id.* at 478, 788 P.2d at 1229. There was no allegation that the faulty work caused other property damage. *Advance Roofing* tendered the defense of the claim to USF&G, its CGL insurer, which refused to defend or indemnify *Advance Roofing* because, *inter alia*, faulty workmanship did not constitute an occurrence. *Id.* The trial court granted USF&G summary judgment on that basis. *Id.* at 479, 788 P.2d at 1230.

¶19 On appeal *Advance Roofing* relied on *Ohio Casualty Insurance Co. v. Terrace Enterprises, Inc.*, 260 N.W.2d 450 (Minn. 1977), to establish that faulty work alone constitutes an occurrence under a CGL policy. *Id.* at 482, 788 P.2d at 1233. We rejected that assertion and noted that in *Ohio Casualty* an occurrence existed not because the work was faulty but because

the faulty work caused other damage to the home: "[T]he court held that the *settling of a building* as a result of faulty workmanship was the occurrence." *Id.* Thus, the damage caused by the faulty work, not the faulty work itself, constituted an occurrence, and where no property damage was alleged as a result of the faulty work, there was no occurrence.

¶20 In this case, however, unlike in *Advance Roofing*, the Pinnacle Hill plaintiffs alleged damage resulting at least in part from faulty workmanship, including cracks in the walls, baseboard separation, and floor tile grout cracks and separation. These allegations were contained in the Pinnacle Hill plaintiffs' original complaint and in their subsequent disclosure statements detailing the nature of their claims. The Pinnacle Hill plaintiffs, therefore, do not claim faulty work alone; they also claim that property damage resulted from the faulty work. This is sufficient to allege an occurrence under the policies at issue.

2. The Policy Language Covers The Natural Consequences of Negligent Construction.

¶21 The insurers further argue that the damage resulting from faulty work does not constitute an occurrence under the policies because such damage is the natural consequence of the negligent construction and thus cannot be an occurrence separate from that faulty construction. Illinois courts have adopted

such an approach. See, e.g., *Monticello Ins. Co. v. Wil-Freds Constr., Inc.*, 661 N.E.2d 451, 456 (Ill. App. Ct. 1996) (holding that "natural results of the negligent and unworkmanlike construction of a building do not constitute an occurrence").

¶122 But, as the insurers acknowledge, the Illinois position is in the minority. See, e.g., *Federated Mut. Ins. Co. v. Grapevine Excavation Inc.*, 197 F.3d 720, 725-26 (5th Cir. 1999) (holding that under Texas law parking lot damage resulting from installation of substandard fill materials constituted an occurrence); *Kalchthaler v. Keller Constr. Co.*, 591 N.W.2d 169, 173 (Wis. Ct. App. 1999) (windows leaking as a result of negligent installation of windows was an occurrence); *High Country Ass'n v. N.H. Ins. Co.*, 648 A.2d 474, 478 (N.H. 1994) ("continuing exposure to moisture seeping through the walls of the units" of a condominium caused by negligent construction was an occurrence); *Erie Ins. Exch. v. Colony Dev. Corp.*, 736 N.E.2d 941, 947 (Ohio Ct. App. 1999) (negligent construction of condominium complex that resulted in property damage constituted an occurrence).

¶123 We reject the view urged by the insurers, not only because it is the minority position but also because it runs contrary to the plain language of the policies. In interpreting an insurance contract, we look first to the policy language. *Associated Aviation Underwriters v. Wood*, 209 Ariz. 137, 158,

¶ 67, 98 P.3d 572, 593 (App. 2004). "We construe the provisions of an insurance policy according to their plain and ordinary meaning." *Liristis v. Am. Family Mut. Ins. Co.*, 204 Ariz. 140, ¶ 13, 61 P.3d 22, 25 (App. 2002).

¶124 The policy language defines an occurrence as "an accident, including continuous or repeated exposure to substantially the same general harmful conditions." Faulty construction may constitute a "general harmful condition." Thus, when "accidental" property damage results from continued exposure to faulty construction, that property damage is an "occurrence" as defined by the plain terms of the policy. Lennar has alleged, and produced some facts to establish, that property damage including separation and cracks in the walls and floors of the various homes, resulted from exposure to faulty construction. Such damage, if established, constitutes an "occurrence" under the policy and, in the absence of an applicable policy exclusion, is covered even if it is a natural consequence of faulty construction.

¶125 Some of the insurers argue that the policies in this case exclude coverage for damage to Lennar's work. They argue that the homes damaged were Lennar's work, and, therefore, damage to those homes was not covered under their policies. But, according to all of the policies containing such an exclusion, the exclusion "does not apply if the damaged work or

the work out of which the damage arises was performed on [Lennar's] behalf by a subcontractor." Thus, the CGL policies at issue contemplate and explicitly cover damage to an insured's work resulting from work performed on the insured's behalf by a subcontractor. This exclusion, therefore, does not support the summary judgments entered here.

3. Property Damage Resulting From Negligent Construction Can Be Accidental.

¶126 The insurers further argue that even the allegations of negligent construction in the complaint do not sufficiently allege "occurrences" because an occurrence must be accidental, and the construction was intentionally or at least knowingly accomplished.¹⁰ "[T]he backing was fastened to the frame and drywall exactly the way the worker meant to fasten them [sic]; and, the frame and stucco were applied the way the worker meant to apply them. There was no 'accident.'" Respondents United States Fidelity and Guaranty Company, Transamerica Insurance Company and United States Fire Insurance Company's Joint Answering Brief at 27.

¶127 Besides being based on factual assumptions that are not in the record -- that the subcontractors accomplished their

¹⁰ The insurers raise no argument that, pursuant to the policy language at issue here, an accident must be sudden. Nor, given the policy language that an occurrence includes damage "resulting from continued exposure to generally harmful conditions" could they successfully do so.

construction exactly as they intended -- this argument runs contrary to Arizona insurance law. Even if workers do what they intend to do when performing specific acts of construction, that does not establish, should the work turn out to be faulty, that the subcontractor intended to provide faulty work.

¶128 In *Phoenix Control Sys., Inc. v. Ins. Co. of N. America*, 165 Ariz. 31, 35, 796 P.2d 463, 467 (1990), an insured agreed that he intended to use material copyrighted by his competitor in soliciting business from a potential client because he believed he had the legal right to use the material. When he was sued by the holder of the copyright for infringement, his insurer, whose policy covered liability for copyright infringement but excluded coverage for intentional acts, declined to provide a defense. The supreme court, in reversing the declaratory judgment in favor of the insurer, noted that a court could not say that the intentional act exclusion applied as a matter of law because "there is no presumption in insurance law that a person intends the ordinary consequences of his actions." Thus, the question presented was not whether the insured intended to use the copyright but whether the insured intended to engage in copyright infringement. *Id.* at 35, 796 P.2d at 467. ("An act, even though intentional, must be committed for the purpose of inflicting injury or harm."). See also, *Farmers Ins. Co. v.*

Vagnozzi, 138 Ariz. 443, 449, 675 P.2d 703, 709 (1983) (holding the subjective intent of the insured to be a question of fact when insured "threw an elbow" in a basketball game). Thus, even if the insurers could establish that the subcontractors intended to accomplish the construction in the way that they did, that would not, as *Phoenix Control* demonstrates, establish in and of itself that they expected or intended their construction to cause property damage. It is only when the "nature and circumstances of the insured's intentional act [are] such that harm [is] substantially certain to result [that] intent may be inferred as a matter of law." *Phoenix Control* at 36, 796 P.2d at 468.

¶129 Even if the insurers could establish that the subcontractors intended their work to be faulty, Lennar was also an insured. Establishing that the subcontractors intended to engage in faulty construction would not establish that Lennar intended for them to do so. Whether an event is accidental is evaluated from the perspective of the insured. See, e.g., *Butler v. Farmers Ins. Co. of Ariz.*, 126 Ariz. at 371, 373, 616 P.2d 46, 48 (1980) (when stolen automobile was recovered by true owner, the loss to the insured, who was a bona fide purchaser of the stolen automobile, was "accidental," entitling him to coverage); see also 16 *Holmes' Appleman on Insurance* 2d §117.3(B) at 241 (2000) ("[A]n accident is anything that happens

or is the result of that which is unanticipated and takes place without the insured's foresight or expectation or intention."). Lennar is the insured here, and the insurers have not offered evidence to establish that Lennar intended or anticipated damage as a result of the negligent work of its subcontractors. Thus, the summary judgment to the insurers cannot be supported on the basis that Lennar intended to engage in faulty construction in building the homes.¹¹

B. The Complaint Sufficiently Implicated Coverage.

¶30 The insurers that issued policies to the subcontractors argue that to the extent that the Second Amended Complaint alleges negligent construction, it does not do so with sufficient specificity to implicate the work of any specific subcontractor or subcontractors. Thus, they argue, the allegations of the complaint do not give rise to a duty requiring that the insurers of any specific subcontractor's work provide a defense to Lennar.

¶31 Even assuming the complaint did not otherwise identify any specific subcontractor as negligent sufficient to create in its insurer an obligation to defend Lennar as an additional insured, according to Arizona law, once an insured makes some

¹¹ For these same reasons the language in the various insurers' policies excluding coverage for property damage "expected or intended" by the insured is also an insufficient basis on which to affirm summary judgment here.

factual showing that the suit is actually one for damages resulting from events that fall under policy terms, an insurer has a duty to investigate those facts and provide a defense when indicated. *Advance Roofing*, 163 Ariz. at 480, 788 P.2d at 1231.

¶132 When the complaint was filed, and negligent construction alleged, Lennar hired Roel to investigate the cause of the property damage. After inspection and testing, Roel determined that the property damage complained of was caused at least in part by the negligent performance of Wheeler, Morrison and Metro Drywall. There are affidavits in the record by Roel's principals and its consultants containing these conclusions. The insurers argue that this only amounts to speculation by Lennar "about unpled third party claims to manufacture coverage." *Hurley Constr. Co. v. State Farm Fire and Cas. Co.*, 12 Cal. Rptr. 2d 629, 631 (Cal. Ct. App. 1992). We disagree.

¶133 The complaint contains a cause of action for property damage caused by negligent construction--a claim, if proven, for which the policies may provide coverage. Lennar has put forward affidavits from its consultants identifying the subcontractors whose work caused the damage and detailing how such damage was caused. This amounts to more than speculation. It amounts to at least some "factual showing that the suit is actually one for damages resulting from events which do fall into policy terms." To sustain summary judgment that it had no duty to defend under

such circumstances, the insurer is obliged to investigate and establish that the true facts of the case take the complaint outside the policy coverage. *Advance Roofing*, 163 Ariz. at 480, 758 P.2d at 1231; *W. Cas. & Sur. Co.*, 130 Ariz. at 79, 634 P.2d at 6; *Kepner v. W. Fire Ins. Co.*, 109 Ariz. 329, 331, 509 P.2d 222, 224 (1973). On the record provided here, none of the insurers has yet done so.¹²

C. Ongoing Damage May Have Occurred During the Policy Periods and Therefore Triggered an Obligation to Defend Under Those Policies.

¶134 The insurers also argue that even if there was an "occurrence" as defined by the policies, the "occurrence" took place before the periods in which some or all of the policies at issue provided coverage to Lennar. Pinnacle Hill homes began manifesting some damage shortly after the first homes in the development were completed and sold. The insurers thus argue

¹² The subcontractors' insurers also argue that the property damage does not "arise out of" the negligent work of Wheeler or Metro Drywall as its policies require. But, "[i]n interpreting 'arising out of' language, we have not required direct proximate cause . . . but only some causal relation or connection between the two." *Salerno v. Atlantic Mut. Ins. Co.*, 198 Ariz. 54, 58, ¶ 16, 6 P.3d 758, 762 (App. 2000). Here the record contains various affidavits by the officers of Roel and TerraPacific, Lennar's soil consultants, adequately creating an issue of fact as to the cause of the property damage. Thus, Lennar has presented sufficient evidence to create a question of fact whether the damages "arose out of" the work of the subcontractors and thus to defeat summary judgment.

that all of the property damage should be deemed to have occurred when the first property damage manifested itself.

¶135 The nature of an occurrence policy, however, is to provide coverage for all occurrences that take place during the policy period. The policies here cover "'property damage' only if: . . . [t]he . . . 'property damage' occurs during the policy period." See also *Thoracic Cardiovascular Assocs., Ltd. v. St. Paul Fire & Marine Ins. Co.*, 181 Ariz. 449, 452, 891 P.2d 916, 919 (App. 1994) (occurrence policies cover occurrences "within the policy period, regardless of the date of discovery or the date the claim is made or asserted"). Lennar has set forth by affidavit expert testimony that property damage attributable to the negligence of its subcontractors continued on the property at least through 1999.

¶136 The policy language defines an occurrence as "an accident, including continuous or repeated exposure to substantially the same general harmful conditions." By definition, property damage resulting from "continuous or repeated exposure" may accrue over time. In such cases, the relevant date for coverage purposes is the date the property damage occurs, even if that damage is incremental.

¶137 According to Arizona law, there can be no "occurrence" within the meaning of an insurance policy until a plaintiff sustains actual damage. *State v. Glens Falls Ins. Co.*, 125

Ariz. 328, 330-31, 609 P.2d 598, 600-01 (App. 1980) (no compensable occurrence under insurance policy until depositor was actually unable to withdraw funds; mere potential for losses during period of thrift association's insolvency was insufficient); *Outdoor World v. Cont'l Cas. Co.*, 122 Ariz. 292, 295, 594 P.2d 546, 549 (App. 1979) (adopting "general rule that coverage is determined by the time of the . . . damage and not the conduct on the part of the insured that gave rise to the . . . damage"). This rule obtains even if the property damage occurring during the policy period is incremental. *Associated Aviation Underwriters*, 209 Ariz. at 167, ¶ 96, 98 P.3d at 602.

¶138 Thus, pursuant to the plain language of their policies, insurers must provide coverage for ongoing property damage that occurs during the policy period even if other similar damage preceded that damage. *Cf. id.* (holding that the initial exposure to the harmful condition, the latency period between the exposure and manifestation of the injury, and the time when the damage manifests each constitute an occurrence that triggers coverage under an occurrence-based liability policy when physical injury resulting from previous exposure to a harmful substance actually manifests itself).

¶139 In sum, to the extent that property damage occurs during the period for which Lennar is a named insured on a policy purchased by one of its subcontractors, it is entitled to

coverage for qualifying occurrences during that policy period, and thus to a defense on a complaint alleging such claims. The question of how much damage, if any, was actually sustained during any given policy period and how much, if any, of that damage was attributable to the subcontractors is a question of allocation for the trial court to determine. But, this question of fact prevents the insurers from claiming that the trial court should have granted them summary judgment on the grounds that no occurrence took place during the policy period.

¶40 The insurers alternatively argue that the known-loss rule, sometimes referred to as the loss-in-progress rule, precludes Lennar from seeking coverage. The known-loss rule prevents an insured from seeking coverage when a loss was "known or apparent" to the insured at the time it obtained the policy under which the insured seeks coverage without disclosing the "known loss" to the insurer. See, e.g., *Montrose Chem. Corp. of Cal. v. Admiral Ins. Co.*, 913 P.2d 878, 904 (Cal. 1995). Thus, the insurers argue Lennar cannot seek a defense due to losses alleged to have occurred at Pinnacle Hill under policies Lennar either purchased or obliged its subcontractors to purchase after Lennar knew of the basis for asserting that the ongoing losses it was sustaining at Pinnacle Hill might be covered under those policies.

¶41 In this case, however, none of the insurers raised the known-loss rule at the trial court as a basis on which they were entitled to summary judgment as to Lennar's claimed entitlement to a defense from the insurers. The record, therefore, does not contain facts demonstrating when Lennar knew that the property damage at Pinnacle Hill was or might be attributable at least in part to the work of the various subcontractors and what, if any, coverage it obtained after that time. There are thus insufficient facts before us upon which we may evaluate whether Arizona should adopt the known-loss rule and if so, how that rule should be applied in this context. Compare *Am. Family Mut. Ins. Co. v. Am. Girl, Inc.*, 673 N.W.2d 65, 85-86 (Wis. 2004) (holding known loss doctrine precluded coverage when extent of damage from settling buildings was substantially known before policies issued) with *Montrose Chem. Corp.*, 913 P.2d at 904-06 (holding the insured's knowledge of problems at the time the policies were written does not prevent coverage under the known loss rule so long as there remains a contingency with respect to whether and to what extent coverage will be invoked). At this point, the known-loss rule provides no basis on which we can affirm summary judgment.

D. Alternative Bases to Support Summary Judgment.

1. Lennar was not an additional insured under the policy issued to Wheeler by UNIC.

¶42 On appeal, UNIC asserts that the summary judgment in its favor should be affirmed because while it insured Wheeler, Lennar was not an additional insured on that policy.

¶43 UNIC's policy, issued to Wheeler on July 1, 1994, does not list Lennar as an additional insured. Instead, it contains a blanket additional insured endorsement. The endorsement provides that:

Any person, corporation, organization, partnership, joint venture or other interest with whom the *Named Insured [Wheeler]* has agreed to provide liability insurance is included as an Insured, but only with respect to acts or omissions in connection with the Named Insured's operations; . . .

(Emphasis added.) The question then is whether Wheeler agreed to provide liability insurance to Lennar.

¶44 Lennar claims that its contract with Wheeler demonstrates that Wheeler agreed to provide it with liability insurance. We disagree.

¶45 Lennar argues that when read in conjunction with each other, Paragraphs 9.12 and 17.1 of its contract with Wheeler obligate Wheeler to provide Lennar with insurance. Paragraph 9.12 provides that Wheeler will indemnify Lennar for any expenses "arising out of or resulting from performance of"

Wheeler's work.¹³ The requirement that Wheeler indemnify Lennar is not an agreement that Wheeler obtain insurance that could provide a defense for Lennar. See, e.g., *Paulin v. Fireman's Fund Ins. Co.*, 1 Ariz. App. 408, 410-11, 403 P.2d 555, 557-58 (1965) (holding the duty to defend is separate from the duty to indemnify). Thus, Wheeler's agreement to indemnify Lennar is not sufficient to oblige Wheeler's insurer to provide Lennar with a defense to a lawsuit in which Lennar, but not Wheeler, is a defendant.

¹³ The full paragraph provides:

9.12 To the fullest extent permitted by law, the Contractor [Wheeler] shall indemnify and hold harmless the Owner [Lennar], Architect, Architect's consultants, and agents and employees of any of them from and against claims, damages, losses and expenses, including but not limited to attorneys' fees arising out of or resulting from the performance of the Work, provided that such claim, damage, loss or expense is attributable to . . . destruction of tangible property (other than the Work itself) including loss of use resulting therefrom, but only to the extent caused in whole or in part by negligent acts or omissions of the Contractor, a Subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, regardless of whether or not such claim, damage, loss or expense is caused in part by a party indemnified hereunder.

¶146 Nor is Wheeler's agreement to insure its work an agreement to name Lennar as an additional insured under its policy. In paragraph 17.1, Wheeler agreed to "purchase . . . and maintain . . . insurance . . . for damages, other than to the Work itself, to property which may arise out of . . . [Wheeler's] operations under the Contract" ¹⁴ But again, Wheeler's obligation under its contract with Lennar to insure its contract operations does not constitute an obligation for Wheeler to insure Lennar for Wheeler's contract operations. Paragraph 17.2 of the contract between Lennar and Wheeler explicitly states:

The Owner [Lennar] shall be responsible for purchasing and maintaining the Owner's usual liability insurance. Optionally, the Owner may purchase and maintain other insurance for self-protection against claims which may

¹⁴ The paragraph in full states:

17.1 The Contractor [Wheeler] shall purchase . . . and maintain . . . insurance for protection from claims . . . for damages, other than to the Work itself, to property which may arise out of or result from the Contractor's operations under the Contract The insurance . . . shall include contractual liability insurance applicable to the Contractor's [Wheeler's] obligations under Paragraph 9.12. Certificates of such insurance shall be filed with the Owner prior to the commencement of the Work.

(Emphasis added).

arise from operations under the Contract. The Contractor [Wheeler] shall not be responsible for purchasing and maintaining this optional Owner's liability insurance unless specifically required by the Contract Documents.

¶47 In *Brillante v. R.W. Granger & Sons, Inc.*, a general contractor, Granger, which had been sued for personal injury, sued two of its subcontractors "seeking contribution, indemnification, and costs and attorney's fees for defending the suit." 772 N.E.2d 74, 76 (Mass. App. Ct. 2002). Granger claimed that both subcontractors "breached their subcontracts by failing to name Granger as an additional insured in their insurance contracts relating to the construction project." *Id.* at 78. On appeal, the *Brillante* court considered the subcontracts and found that while the subcontracts required the subcontractors to obtain *their own* insurance, there was no express requirement that either subcontractor name Granger as an additional insured. *Id.* at 79.

¶48 In this case, as in *Brillante*, an agreement to obtain insurance is not the same as an agreement to add a general contractor as an additional insured. See *id.* Furthermore, nothing in the written contract between Lennar and Wheeler requires Wheeler to name Lennar as an additional insured under the policy. See Werner Sabo, *Legal Guide to AIA Documents* § 5.49, at 478 (4th ed. 1998) (suggesting alternative language

for insurance clause of construction contract if general contractor wants to be named as an additional insured on subcontractor's liability policy).¹⁵

¶49 Although Lennar asserts that a factual question exists whether its contract with Wheeler required Wheeler to name it as an additional insured, Lennar points to no language in the written agreement that is reasonably susceptible to such an interpretation. See *Long v. City of Glendale*, 208 Ariz. 319, 328, ¶¶ 28-29, 93 P.3d 519, 528 (App. 2004) (extrinsic evidence must be precluded if written language not reasonably susceptible to interpretation asserted by proponent of extrinsic evidence). Thus, we hold that Lennar is not an additional insured under Wheeler's UNIC policy, and we affirm the summary judgment granted to UNIC on that basis.

2. Amending of pleadings to include FGIU.

¶50 On appeal, FGIC contends that it did not issue the policy to Metro Drywall that is involved in this case. Instead, it asserts the policy was issued by FGIU. FGIC contends that FGIU is a separate entity from FGIC and that it notified FGIU of

¹⁵ "The policies and the certificates required herein shall name the Owner and Architect as additional insureds and shall be subject to the approval of the Owner and Architect. The Contractor shall furnish the Owner and Architect copies of any endorsements that are subsequently issued amending coverage or limits."

the litigation.¹⁶ FGIU has never been a party to the proceedings. Lennar argues that we should allow it leave to amend the pleadings to include FGIU as a party. It may raise this argument to the trial court on remand.¹⁷

3. Rule 60(c) cross-appeal.

¶51 FGIC next argues that the trial court abused its discretion in vacating and reentering judgment pursuant to Rule 60(c) so that Lennar could file a timely appeal against FGIC in this case. "The decision to vacate and reenter judgment is left to the sound discretion of the trial court, so long as this discretion is not exercised in clear violation of the principles announced in *Park*." *J.C. Penney v. Lane*, 197 Ariz. 113, 117, ¶ 21, 3 P.3d 1033, 1037 (App. 1999). In *Park v. Strick*, our supreme court held that relief "may be considered where the party did not have knowledge from any source that judgment had been entered and where there are extraordinary circumstances." 137 Ariz. 100, 104, 669 P.2d 78, 82 (1983). In *City of Phoenix v. Geyler*, the court went on to adopt the following four

¹⁶ FGIC also issued a policy to Wheeler on which Lennar is an additional insured. Thus FGIC remains a party in this matter even if Lennar's claims against it as the insurer of Metro Drywall should prove to have no validity.

¹⁷ FGIC further requests that St. Paul be dismissed as a party to this appeal. It is not apparent on this record, however, whether St. Paul is a proper defendant based on the policy apparently issued to Wheeler. This request to dismiss St. Paul should therefore also be addressed to the trial court on remand.

factors, put forward by the Ninth Circuit in *Rodgers v. Watt*, for a court to consider in deciding whether to grant relief: "(1) absence of [Rule 58(e)] notice; (2) lack of prejudice to respondent; (3) prompt filing of a motion after actual notice, and (4) due diligence, or reason for lack thereof, by counsel in attempting to be informed of the date of the decision." 144 Ariz. 323, 328, 697 P.2d 1073, 1078 (1985) (quoting *Rodgers*, 722 F.2d 456, 460) (9th Cir. 1983).

¶152 In granting Lennar's motion under Rule 60(c) with respect to the judgments entered on behalf of FGIC and St. Paul, the trial court did not specifically address each of these elements. The court said only: "There is no doubt in all counsels' minds (I'm clairvoyant!) or the Court's that Lennar would appeal all Judgments and Orders. Given the number of parties, pleadings, etc., the Court grants Lennar's Motion for Rule 60 Relief."

¶153 We cannot say that the trial court abused its discretion in granting Lennar relief. The court did not issue a minute order that the judgment had been signed as it had done with respect to the judgments in favor of the other defendants. This meant that one of the back-up procedures for making sure Lennar's attorneys were informed of the judgment failed. Then, when the firm did receive a copy of the judgment "on or about December 4, 2003," or about three days after judgment was

entered, the original copy of the judgment was placed in the file without a copy of the document being made and routed to the attorney as required by the firm's protocol for tracking judgments entered in this consolidated case. Counsel discovered the original in the file during a case management meeting on January 9, 2004. Lennar filed its motion for relief on January 13, 2004, which was two business days after the attorney had learned the judgment had been entered on December 1, 2003.

¶154 Considering the *Rodgers* factors in assessing the situation, the facts in this case support the trial court's ruling. The first *Rodgers* factor is absence of notice. Here, Lennar's law firm never received a minute entry notice of judgment as was the trial court's usual practice in this case. Further, although the law firm was mailed a copy of the judgment three days after it had been entered, a staff member at Lennar's firm failed to follow the procedure instituted in this case for tracking judgments and merely placed a copy of the judgment in the file rather than routing a copy of the judgment to the lawyer responsible. In Arizona, it is within the realm of the court's discretion to find such errors to be excusable in such contexts. See, e.g., *Geyler*, 144 Ariz. At 332, 697 P.2d at 1082 (holding that "clerical and secretarial errors in office procedures are unavoidable and . . . [often] excusable") quoting *Daou v. Harris*, 132 Ariz. 353, 360, 678 P.2d 934, 941 (1984);

see also *Coconino Pulp & Paper Co. v. Marvin*, 83 Ariz 117, 120-21, 317 P.2d 550, 552-53 (1957) (granting relief based on attorney's reasonable reliance on secretary to notify him of due date for answering complaint when "through some inadvertent clerical error the lawyer [had not been] informed").¹⁸

¶155 As for the second factor, lack of prejudice to FGIC, the trial court's statement indicates that all of the counsel involved surely anticipated that Lennar would appeal, and we also note that Lennar did not miss the deadline to appeal by much. FGIC argues it was prejudiced because Lennar was allowed to appeal at all, but the issue is not whether FGIC was prejudiced by Lennar being allowed to appeal but whether it was prejudiced by the appeal being delayed rather than timely. See, e.g., *Geyler*, 144 Ariz. at 332, 697 P.2d at 1082 ("The parties have been litigating for over five years; it is difficult to

¹⁸ Rule 58(e) was amended post-*Geyler* so that its final sentence now states (with the clause added in 1994 in italics):

Lack of notice of the entry by the clerk does not affect the time to appeal or relieve or authorize the court to relieve a party for failure to appeal within the time allowed, *except as provided in rule 9(a), Arizona Rules of Civil Appellate Procedure.*

Although Rule 9(a), which was simultaneously amended, does not list excusable neglect as a justification for allowing a delayed appeal, we held in *Lane* that trial courts nonetheless retain full authority under Rule 60(c) to grant relief pursuant to previous case law. 197 Ariz. at 116-17, ¶¶ 16-20, 3 P.3d at 1036-37. We follow *Lane* here.

imagine how a short delay in appeal time could have been prejudicial to the City."). Lennar makes no showing of such prejudice.

¶156 It is also clear that counsel filed a motion promptly after having learned that judgment had been entered, which is the third consideration identified by *Rodgers*.

¶157 And as for the fourth factor, due diligence in attempting to be informed of the date of the decision, the trial court's comment indicates that consideration of the number of parties and pleadings weighed in Lennar's favor. As the affidavit of Lennar's attorney further demonstrates, Lennar had implemented a multi-tiered process to keep track of judgments in this case. It was within the realm of the trial court's discretion to find that such tracking procedures met the required standard for due diligence.

¶158 Considering all four of the *Rodgers* factors, the trial court did not abuse its discretion in granting Lennar's motion. We thus affirm the court's decision to grant the Rule 60(c) motion to vacate and reenter judgment to allow the delayed appeal.

4. Bad faith claim.

¶159 Although the trial court granted summary judgment as to the insurers on both Lennar's breach of contract and bad faith claims, it offered no explanation as to the reasons

underlying its judgments. We presume that, consistent with the insurers' arguments below, it found that if there was no duty to indemnify or defend,¹⁹ the insurers could not have acted in bad faith in refusing to indemnify or defend. Because we reverse the trial court's summary judgment in favor of the insurers on the breach of contract claim, in the absence of an independent basis to sustain the trial court's summary judgment on the bad faith claim, we similarly reverse that summary judgment. We also vacate any attorneys' fees awarded.

E. Attorneys' Fees on Appeal.

¶160 We have the discretion to award reasonable attorneys' fees to a prevailing party in an insurance contract dispute pursuant to A.R.S. § 12-341.01(A) (2003). *Progressive Classic Ins. Co. v. Blaud*, 212 Ariz. 359, 364, ¶ 21, 132 P.3d 298, 303 (App. 2006).

¶161 Because UNIC is the prevailing party in its appeal, we award it reasonable attorneys' fees upon compliance with Arizona Rule of Civil Appellate Procedure 21. However, because no other party has yet prevailed, we decline to further award attorneys' fees at this time. Upon remand and following final resolution

¹⁹ FGIC argues that Lennar has waived any claim for indemnity by not raising indemnity as an issue in its appeal. Lennar's argument that it is entitled to a defense is, however, premised on the argument that it would be entitled to indemnity if the Pinnacle Hill plaintiffs' claims were established. Under these circumstances, we decline to find waiver.

of the case on the merits the trial court is authorized to consider the fees and costs incurred in this appeal in determining whether and how much to award the prevailing party or parties as reasonable attorneys' fees.

CONCLUSION

¶62 For the foregoing reasons, with the exception of the summary judgment granted to UNIC, the trial court erred in granting summary judgment to the insurers on the breach of contract and bad faith claims. We thus reverse and remand for further proceedings consistent with this opinion.

G. MURRAY SNOW, Judge

CONCURRING:

PHILIP HALL, Presiding Judge

PATRICIA K. NORRIS, Judge