



Insurance Training and Education Center, Inc.'s ~ 2018 Education Schedule
~ a subsidiary of the Independent Insurance Agents and Brokers of Arizona ~

Finding and Fixing Personal Lines Coverage Gaps

Through scores of real-life claims examples and court cases, this program examines common coverage gaps found in many personal lines policies and addresses the remedies for such gaps in the form of insurance products or risk management techniques. Topics covered range from acquired autos, rental cars, street racing, college students, volunteer activities, drones, over vs under-valuation, animal exposures, and so much more. At the conclusion, participants should be able to identify, explain, and fix coverage gaps while reducing their E&O exposures and increasing sales.

DATE: **Wednesday—August 15, 2018 from 1:00 P.M. – 3:00 P.M.**

COST: **\$30.00** for Members
per participant per class.
\$55.00 for Non Members
per participant per class.

PRESENTER: **Bill Wilson, CPCU, ARM, AIM, AAM**
Founder & CEO of InsuranceCommentary.com
Tennessee

LOCATION: **JW Marriott Phoenix Desert Ridge**
5350 East Marriott Drive
Phoenix, AZ 85054
(480) 850-7777

This seminar has been Approved for 2 CE credit hours for the state of Arizona.

Classroom space will be limited: Reserve your place now! Please email your enrollment to Terri Edwards at terri@iibaz.com

☐ Mr. ☐ Ms. ☐ Mrs.

National Producer Number (NPN): _____

First Name: _____ M.I. _____ Last Name: _____

Designations: _____ Date of Birth: _____

Agency/Company: _____

Address: _____

City: _____ State: _____ Zip Code: _____

Phone: (_____) _____ Fax: (_____) _____

E-Mail Address: _____

Method of Payment:

☐ IIABAZ Member – \$30.00

☐ Check: made payable to ITEC

Receipt? ☐ YES ☐ NO

☐ Non-IIABAZ Member – \$55.00

☐ Credit Card:

☐ VISA ☐ MASTERCARD ☐ AMEX

Credit Card Security Code: _____

Card Number: _____ - _____ - _____ - _____

Expiration Date: _____ / _____

Cardholder's Name: _____ Cardholder's Signature: _____

Credit card billing address (with zip code): _____

↑ Same address as above? - If YES, type SAME and if not, please type the Billing Address↑

CANCELLATION POLICY:

\$25 fee for any cancellations received after 8/1/2018. Cancellations received on or after 8/2/2018 will forfeit full registration. No shows forfeit full registration.

