



**Insurance Training and Education Center, Inc.'s ~ 2020 Education Schedule**  
~ a subsidiary of the Independent Insurance Agents and Brokers of Arizona ~

# CSR Essentials of Life & Health Seminar

This course will help build a better understanding of what your clients need to know about life and health insurance. Your ability to explain to your clients the benefits of having the proper life and health coverage is key to the financial well-being of their families and businesses. Enhance your ability to answer questions and analyze life insurance needs, as well as provide advice about a diverse assortment of health insurance products—from medical expense coverage to vision care and dental coverage—plus a variety of delivery systems and health plans designed to manage the high cost of care. Topics include: Introduction to Life Insurance, Term Insurance, Permanent Life Insurance, Health Insurance Concepts, Regulation and Consumer-Driven Plans. Class times: 8:00 A.M. – 12:00 P.M. both days. Please try and register no later than October 8th.

**DATE:** October 15 & 16, 2020

**INSTRUCTOR:** Lynne Lovell, CIC, CRIS, CRM, ARM, CPCU, RHU, CLU, ChFC, ASLI, AFSB, MLIS, AINS

**LOCATION:** Online – After you receive your email confirmation, you will receive a separate email with a special invitation on how to join GoToWebinar a few days before the event.

**Please Note:** All participants must answer ALL poll questions during the course in order to earn CE.

Approved for 7 hours of Arizona Continuing Education Credit

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Resident State: \_\_\_\_\_ Insurance Lic. #: \_\_\_\_\_

Preferred Name for Badge: \_\_\_\_\_

First Name: \_\_\_\_\_ M.I. \_\_\_\_\_ Last Name: \_\_\_\_\_

Are you taking this seminar for C.E. credit?  
☐ YES ☐ NO

Designations: \_\_\_\_\_  
Date of Birth: \_\_\_\_\_

Agency/Company: \_\_\_\_\_

Business Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: (\_\_\_\_\_) \_\_\_\_\_ Fax: (\_\_\_\_\_) \_\_\_\_\_

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☐ Credit Card:

Amount: \$161.00 ☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS

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**CANCELLATION POLICY:** Full refund if email notification is received within seven (7) business days prior to the webinar. Cancellations received after that date will incur a \$25 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event. No transferring of funds to a future seminar or webinar will be allowed. The IIAHAZ will refund cancelled registrations, minus any applicable cancellation fees.