

 \sim a subsidiary of the Independent Insurance Agents and Brokers of Arizona \sim

Ethics #1 – 3 Hour Combo Courses

FREE Member Benefit Seminar for all IIABAZ members.

The first two hours is a course called **Certificates of Insurance – Ethics and the Law**. When ACORD created the Certificates of Insurance form (ACORD 25) it was to give vendors, owners of projects, general contractors and others general information about the insurance coverage and limits of those that are contracted to work with them. Over the years, certificate holders (those who are requesting evidence of insurance coverage) have made demands and the insurance industry has caved in to allow more and more information. When a series of lawsuits came about due to information on certificates, big changes were made. This course is designed to talk about the law in Arizona regarding certificates of insurance, but the **true focus** will be on the Ethical consideration (maybe it is not illegal but it could be unethical) and the rules about Certificates of Insurance.

The third hour from 3:00 to 4:00 PM is called **Insurance Ethics and A Trusted Promise**. In the world of insurance agents increasing demands and lowering of commissions from many insurance companies, the risk of taking some short cuts exist. This course is designed to talk about unethical behavior in the insurance agent industry on an entity level as well as an individual level as well as unethical behavior making headlines in various businesses. This course is to remind agents that when selling an insurance policy it is a promise to indemnify given on behalf of the insurance company. When consumers come to an agent there are certain duties, responsibilities and obligations of making that promise. A trusted promise.

NOTE: Unless you are exempt from CE, you are required to take 6 hours of Ethics CE if your current licensing period began after January 1, 2014. Please be sure keep track of your Ethics credits and be sure you are not duplicating any seminars. This is the first time we have offered either session in Yuma.

INSTRUCTOR: Joni Fairbrother, CIC, RPLU			DATE AND T	IME: August	August 14, 2018 from 8:30 – 11:30 AM		Approved for 3 hours of	
COST:	FREE to all IIAB of Arizona members (see \$100.00 for all Non-IIABAZ Members		below) LOCATION:		Yuma Main Library 2951 South 21 st Drive Yuma, AZ 85364 (928) 782-1871		Arizona Continuing Education Credit.	
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<u>PLEASE</u>	EMAIL THIS COMPLETED F	ORM TO HUNTER F	RACKHAM at h	<u>unter@iiabaz.</u>	<mark>com or fax to (602) 468-</mark>	<u>1392.</u>		
□ IIABAZ □ Non-II	AZ Member – FREE□ Check: made payable to ITIIIABAZ Member – \$100.00□ VISA□ MASTERCARD		STERCARD			Receipt? □ YES □ NO Credit Card Security Code:		
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CANCELLATION POLICY: For members: If you enroll and then cancel and do not send someone in your place within the seven (7) business days prior to the seminar, IIABAZ will charge your credit card \$100. For non-members: Full refund if written notification is received seven (7) business days prior to the seminar. Cancellations received after that date will incur a \$100 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event.