



CIC Agency Management Institute

Agency personnel today must be both professional insurance counselors and sound business people. Learn how to balance these functions by building and maintaining staff support, maximizing customer service, and improving overall operations while increasing the agency's bottom line.

Please Note: All participants must present photo identification to the on-site registrar at the course.

Contains 3 hours of Ethics credit for Arizona

PLEASE PRINT!

Resident State: Insurance Lic. #: Preferred Name for Badge: Mr. Ms. Mrs.

First Name: M.I. Last Name:

Are you taking this institute for C.E. credit? Designations: YES NO Date of Birth:

Agency/Company:

Address: City: State: Zip Code:

Phone: Fax:

E-Mail Address:

Institute Information: Dates: June 5-7, 2019 Room Rate: \$109 Single King Bed if Reserved by 5/6/19
Institute Location: Embassy Suites by Hilton - 4400 South Rural Road - Tempe, AZ 85282 - (480) 897-7444
Agenda: Wednesday, June 5th Thursday, June 6th (Continued) Friday, June 7th
Speakers: William Toll, CIC - TX Mary A. LaPorte, CIC, CPCU, CPIA, LIC, CPIW - MI

Method of Payment:

Check: made payable to ITEC Receipt? YES NO
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CANCELLATION POLICY: Full refund if written notification is received seven (7) business days prior to the seminar. Cancellations received after that date will incur a \$105 non-transferable fee.