



Insurance Training and Education Center, Inc.'s ~ 2019 Education Schedule
~ a subsidiary of the Independent Insurance Agents and Brokers of Arizona ~

CIC Life & Health Institute

Research has shown that the opportunities for property and casualty agents to develop life and health business are virtually limitless. This institute furnishes the background and knowledge you need to serve this demand and to build the confidence you need to handle this market. This institute covers: Life Insurance Concepts, Health Insurance Concepts, Long Term Care Insurance, Disability Income Insurance, Business Continuation and Succession Planning, and Retirement Planning and Annuities, and Planning for Personal Needs. This Institute is approved for 16 hours of Arizona Continuing Education Credit.

Please Note: All participants must present photo identification to the on-site registrar at the course.

PLEASE PRINT!

Mr. Ms. Mrs.

Resident State: _____ Insurance Lic. #: _____

Preferred Name for Badge: _____

First Name: _____ M.I. _____ Last Name: _____

Are you taking this institute for C.E. credit? Designations: _____

YES NO

Date of Birth: _____

Agency/Company: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Phone: (_____) _____ Fax: (_____) _____

E-Mail Address: _____

Institute Information: Dates: August 7-9, 2019 Room Rate: \$109 Single King Bed if Reserved by 7/9/19
Institute Location: Embassy Suites by Hilton – 4400 South Rural Road – Tempe, AZ 85282 – (480) 897-7444

Agenda: **Wednesday, August 7th** **Friday, August 9th**
8 am – 3:15 pm Life and Annuity Policies 8 am – 10 am Optional Life & Health Essay Examination
3:15 pm – 5:15 pm Business Life Concepts

Thursday, August 8th
8 am – 5 pm Health Insurance and Employee Benefits Concepts

Speakers: **Victor A. Puleo, Jr. CIC, PhD., CFP – IN** **Corey L. Wilkins CIC, LUTCF – WA**

Method of Payment:

Receipt? YES NO

Check: made payable to ITEC

Credit Card: Amount: \$405.00

VISA MASTERCARD AMERICAN EXPRESS

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CANCELLATION POLICY: Full refund if written notification is received seven (7) business days prior to the seminar. Cancellations received after that date will incur a \$105 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event. ITEC is not responsible for airfare, lodging, or other related expenses including airline penalties incurred.