



Insurance Training and Education Center, Inc.'s ~ 2021 Education Schedule
~ a subsidiary of the Independent Insurance Agents and Brokers of Arizona ~

CIC Personal Lines Hybrid Institute

Learn how to develop a strong personal lines book of business, identify which clients provide the most revenue and ways to grow commission income with this comprehensive course. In the CIC Personal Lines course, you will focus on the Property Casualty insurance industry, covering topics related to Personal Residential and Personal Auto, including policy coverages, limitations, and exclusions. Through the use of examples of Personal Umbrella or Excess Policies, you will learn how to respond in the event of a loss. Approved for 16 hours of Arizona Continuing Education Credit.

Please Note: All participants must present photo identification to the on-site registrar at the physical course.

PLEASE PRINT! Resident State: _____ License or NPN #: _____ **Attending In-person or Online?** _____

☐ Mr. ☐ Ms. ☐ Mrs. Preferred Name for Badge: _____

First Name: _____ M.I. _____ Last Name: _____

Are you taking this institute for C.E. credit? Designations: _____
☐ YES ☐ NO Date of Birth: _____

Agency/Company: _____

Address: _____ City: _____ State: _____ Zip Code: _____

Phone: (_____) _____ Fax: (_____) _____

E-Mail Address: _____

Institute Information: Dates: October 6-7, 2021 Room Rate: \$139 Single King Bed if Reserved by 9/6/21

Institute Location: Sheraton Mesa Hotel at Wrigleyville West – 860 North Riverview – Mesa, AZ 85201-3605 – (480) 664-1221

Agenda: Wednesday, October 6th

8 am – 5:15 pm Personal Residential Coverages

Thursday, October 7th

8 am – 3 pm Personal Auto Coverages

3 pm – 5 pm Personal Umbrella/ Excess Coverages

The examination will be web-based and available from 12:01 am CDT on Monday, October 11th and will remain open until 11:59 pm CDT on Thursday, October 14th.

MEETING IN CANYON D BALLROOM

Speakers: Ted Kinney CIC, CIC, CPCU, ARM, CPIA, AAI, AINS, AU – OH Jerry Kennedy CIC – WA

Method of Payment:

Receipt? ☐ YES ☐ NO

☐ Check: made payable to ITEC Amount: \$420 (\$15 option for notebook to be mailed for online guests only)

☐ Credit Card: _____ Cut off date is 9/24/2021

☐ VISA ☐ MASTERCARD ☐ AMERICAN EXPRESS **Amount you authorize to charge (please circle):** \$420 or \$435

Card Number: _____ - _____ - _____ - _____ Expiration Date: ____/____ Security Code: _____

Cardholder's Name: _____ Signature: _____

↑ Please Print! ↑

Credit card billing address (Please include zip code): _____

↑ Same address as above? Please circle YES or NO ↑

CANCELLATION POLICY: Full refund if written notification is received seven (7) business days prior to the seminar. The cutoff date is 9/24/21. Cancellations received after that date will incur a \$105 non-transferable fee. No shows forfeit full registration fees. ITEC reserves the right to cancel or reschedule this event. ITEC is not responsible for airfare, lodging, or other related expenses including airline penalties incurred.